City of Boulder Sales & Use Tax Revenue Report October, 2002



Issued December 11, 2002

This report provides information and analysis related to sales and use tax collections for the fiscal year 2002. Any questions should be directed to Tom Hagerty, Deputy Finance Director, at (303) 441-3001.

As illustrated in the following chart, October 2002 actual year-to-date sales and use tax revenue has decreased by 10.37% over the comparable period in 2001.

The following excerpt from the Office of State Planning and Budgeting succinctly defines the past (and our assumptions regarding the future) status of the economy in the State of Colorado.

The Colorado economy has faltered and the evidence of an economic turnaround at the national level still eludes our state.... Economic conditions in the state declined quickly and dramatically in the fourth quarter 2001. While the events of September 11 certainly exacerbated the fall, the state economy was already decelerating at the same time as the attacks.... The timing of the Colorado economic turnaround will depend in large part on how the state's prominent advanced technology and tourism/travel sectors --- sectors that that are among the hardest hit during this recession --- fare during the coming months. The state economy was fueled by the strength of these sectors, particularly telecommunications. The precipitous economic downturn in Colorado occurred in part because of the dramatic heights to which the state had climbed.... We continue to expect a slow recovery to materialize in the latter half of 2002 and into 2003.¹

| OCTOBER YEAR-TO-DATE COMPARISONS - 2002 VERSUS 2001 | | | | |
|---|----------|------------|--|--|
| TAX CATEGORY | % CHANGE | % of TOTAL | | |
| Retail Sales Tax | -8.17% | 80.69% | | |
| Business Use Tax | -36.67% | 10.23% | | |
| Construction Use Tax | 40.26% | 6.20% | | |
| Motor Vehicle Use Tax | -5.71% | 3.20% | | |
| Refunds | 22.15% | -0.32% | | |
| Total October Sales/Use Tax | -10.37% | 100.00% | | |

Of greater significance for identifying trends is the percent change month by month for the year.

| REVENUE CATEGORY | JAN | FEB | MAR | APRIL | MAY | JUNE |
|---|---------|---------|---------|---------|---------|---------|
| Retail Sales Tax | -8.45% | -13.04% | -20.64% | -1.96% | -2.94% | -8.51.% |
| Consumer Use Tax (incl. motor vehicles) | -38.55% | -37.05% | -26.98% | -13.72% | -44.08% | -23.52% |
| Construction Use Tax | 11.76% | 70.66% | 63.52% | 158.60% | 8.71% | 531.06% |
| Total | -13.37% | -10.74% | -20.19% | 1.47% | -8.78% | 1.52% |

| REVENUE CATEGORY | JULY | AUG | SEPT | OCT | NOV | DEC |
|---|---------|---------|---------|---------|-----|-----|
| Retail Sales Tax | -1.85% | -2.38% | -5.41% | -13.00% | | |
| Consumer Use Tax (incl. motor vehicles) | -20.03% | -31.19% | -32.15% | -45.76% | | |
| Construction Use Tax | -13.94% | -36.50% | -66.40% | -47.60% | | |
| Total | -5.51% | -8.75% | -14.45% | -22.07% | | |

■ Retail Sales Tax: Year-to-date growth is at -8.17% in the <u>retail sales tax</u> category, which makes up approximately 80% of sales / use tax revenue. There are several geographic areas in the City which are positive compared to 2001, however there is no industry type showing a positive variance.

¹ "Colorado Close-up, An Economic Newsletter, Office of State Planning and Budgeting, March 2002, p. 4.

Weakness are seen in the following retail categories:

- "Food Stores" decreased by 4.39%
- "Eating Places" decreased by 2.77%
- "Apparel Stores" deceased by 8.82%
- "Home Furnishings" decreased by 4.15%.
- "General Retail" decreased by 11.21%
- "Transportation/Utilities decreased by 14.51%.
- "Consumer Electronics" decreased by 22.04%
- "Computer Related Business" decreased by 10.41%
- As with many other categories, core consumer retail (apparel stores and general retail) suffered from both:
 - competition from Flatiron Crossing Mall and new retail in surrounding communities, and
 - the current recessionary environment.

The following chart details the "core consumer retail" components.

| CITYWIDE CORE RETAIL SALES TAX - OCTOBER YTD 2002 VERSUS 2001 | | | | | |
|---|------------|------------|----------|--|--|
| Category | 2001 | 2002 | Variance | | |
| Apparel Stores | 2,085,728 | 1,901,754 | (8.82%) | | |
| Home Furnishings | 2,244,097 | 2,151,053 | (4.15%) | | |
| General Retail | 11,667,726 | 10,359,283 | (11.21%) | | |
| Total | 15,997,551 | 14,412,090 | (9.91%) | | |

Given delays in redeveloping Crossroads Mall, interest exists regarding performance in the BURA area. The following charts provide such information for the year:

| CROSSROADS MALL – OCTOBER YTD 2002 VERSUS 2001 | | | | | | |
|--|-----------|-----------|----------|--|--|--|
| Category 2001 2002 Variance | | | | | | |
| Retail Sales Tax | 1,565,214 | 1,004,404 | (35.83%) | | | |
| Consumer Use Tax | 14,028 | 10,173 | (27.48%) | | | |
| Construction Use Tax | 2,461 | 34 | (98.61%) | | | |
| Total | 1,581,703 | 1,014,611 | (35.85%) | | | |

| BURA EXCLUDING CROSSROADS MALL – OCTOBER YTD 2002 VERSUS 2001 | | | | | | |
|---|------------|------------|---------|--|--|--|
| Category 2001 2002 Variance | | | | | | |
| Retail Sales Tax | 12,110,485 | 11,938,649 | (1.42%) | | | |
| Consumer Use Tax | 237,652 | 291,627 | 22.71% | | | |
| Construction Use Tax | 80,045 | 105,067 | 31.26% | | | |
| Total | 12,428,183 | 12,335,343 | (0.75%) | | | |

| TOTAL BURA - OCTOBER YTD 2001 VERSUS 2000 | | | | | |
|---|------------|------------|----------|--|--|
| Category | 2001 | 2002 | Variance | | |
| Retail Sales Tax | 13,675,699 | 12,943,053 | (5.36%) | | |
| Consumer Use Tax | 251,681 | 301,800 | 19.91% | | |
| Construction Use Tax | 240,113 | 105,101 | (56.23%) | | |
| Total | 14,167,493 | 13,349,954 | (5.77%) | | |

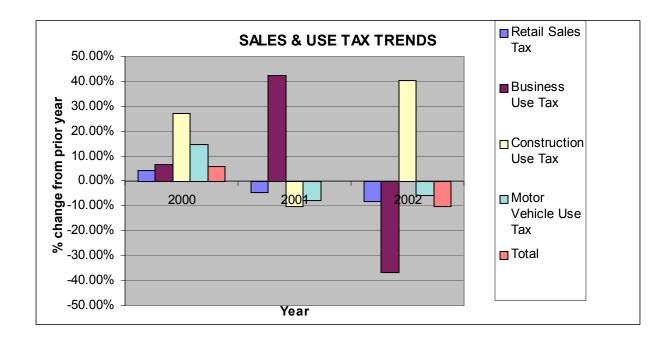
Motor vehicle use tax is currently showing a year-to-date decrease of 5.71% compared to 2001. Construction use tax is showing an increase of 40.26%. This increase is due to a large number of projects being built such at the hospital expansion at 47th and Arapahoe and the activity at Williams Village by the University. Business use tax (the complement of B to B retail sales tax) has experienced a year-to-date decrease of 36.67%.

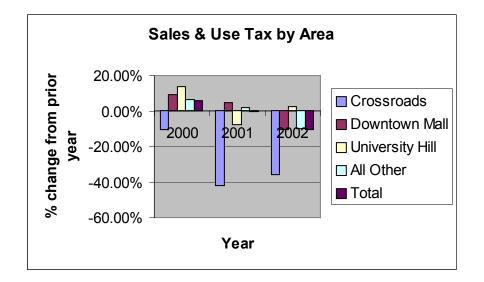
The total net sales & use tax decrease of 10.37% for the year does not compare favorably to the 9.98% decrease in our revised budget. Plans to cover this decline have been implemented as required to live within resource constraints for 2002.

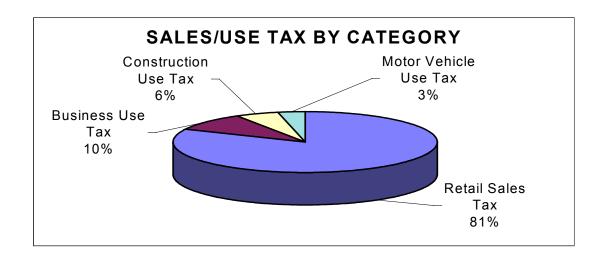
The following chart demonstrates (net of construction use tax) how the variance through September is distributed among business related activity and local retail activity. The chart shows that business related activity comprises 57% of the total negative variance while 44% of the negative variance is due to reductions in purchases by individuals.

| Category | 2001 | 2002 | Variance | % of Total Variance (Net of Construction |
|---|--------------|--------------|---------------|---|
| | | | | Use Tax) |
| Business Use Tax (not including autos) | \$9,439,985 | \$5,978,238 | (\$3,461,747) | 44.57% |
| Out-of State Retail Sales Tax (approximation of business spending) | \$6,749,552 | \$5,669,846 | (\$1,079,706) | 13.90% |
| Sub-total Business Related | \$16,189,537 | \$11,648,084 | (\$4,541,453) | 58.47% |
| Retail Sales Tax (not including out-of-state) | \$44,579,339 | \$41,466,911 | (\$3,112,428) | 40.07% |
| Motor Vehicle Use Tax | \$1,980,165 | \$1,867,057 | (\$113,108) | 1.46% |
| Total Sales & Use Tax (not including Construction Use Tax & Refunds) | \$62,749,041 | \$54,982,052 | (\$7,766,989) | 100% |

The following graphs illustrate trends by tax category over the three-year period, 2000 - 2002 through Octoberand the proportion of the total generated by each category of tax.







YTD RETAIL SALES TAX

STRENGTHS:

- East Downtown up by 8.37%
- Basemar up by 2.48%
- Downtown up by 0.72%
- Airport up by 17.02%
- University of Colorado up by 7.87%
- Gunbarrel Industrial up by 9.26%

WEAKNESSES:

- Core Retail Categories(General Retail, Apparel Stores & Home Furnishings) down by 9.91%
- Building Materials Retail down by 5.16%
- Food Stores down by 4.39%
- Eating Places down by 2.77%
- The all other industry type category is down by 8.93%
- Consumer Electronics down by 22.04%
- Computer Related Business down by 10.41%
- Pearl Street Mall down by 7.66%
- Crossroads Mall down by 35.83%
- Public Utilities down by 12.17%

| YTD USE TAX | | | | | |
|---|---|--|--|--|--|
| STRENGTHS: | WEAKNESSES | | | | |
| Metro Denver is up by 29.68% | Gunbarrel Industrial down by 43.47% | | | | |
| ■ The Meadows is up by 118.80% | Boulder County down by 71.12% | | | | |
| University of Colorado is up by 714.23% | Boulder Industrial down by 3.67% | | | | |
| Construction Use is up by 34.20% | Public Utilities down by 68.56% | | | | |
| North Broadway is up by 128.33% | Pearl Street Mall is down by 34.43% | | | | |
| ■ BURA is up by 24.87% | | | | | |
| Airport is up by 361.58% | | | | | |

| COMBINED SALES & USE TAX | | | | |
|--|---|--|--|--|
| STRENGTHS: | WEAKNESSES: | | | |
| Construction Use Tax is up by 40.26% | ■ General Retail down by 13.83% | | | |
| ■ Downtown is up by 4.89% | Apparel Stores down by 8.78% | | | |
| ■ North Broadway up by 7.09% | ■ Food Stores down by 3.90% | | | |
| University Hill up by 2.54% | Pearl Street Mall down by 10.65% | | | |
| University of Colorado up by 158.93% | Public Utilities down by 17.80% | | | |
| ■ The Meadows up by 1.22% | Crossroads Mall down by 35.85% | | | |
| | ■ Business Use Tax down by 36.67% | | | |

OTHER TAXES

- Admissions Tax is up by 2.42%
- Accommodation Tax is down by 6.18%.

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October 2002 SALES AND USE TAX REVENUES

| | October YTD Actual | | | | |
|--|--------------------|------------|----------|------------|--|
| Total Net Sales/Use Tax Receipts by Tax Category | 2001 | 2002 | % Change | % of Total | |
| Sales Tax | 51,328,891 | 47,136,757 | -8.17% | 80.69% | |
| Business Use Tax | 9,439,985 | 5,978,238 | -36.67% | 10.23% | |
| Construction Use Tax | 2,581,047 | 3,620,244 | 40.26% | 6.20% | |
| Motor vehicle | 1,980,165 | 1,867,057 | -5.71% | 3.20% | |
| Refunds | -151,948 | -185,602 | 22.15% | -0.32% | |
| Total Sales and Use Tax | 65,178,141 | 58,416,694 | -10.37% | 100.00% | |

| | October YTD Actual | | | | |
|---|--------------------|------------|----------|------------|--|
| Total Net Sales/Use Tax Receipts by Industry Type | 2001 | 2002 | % Change | % of Total | |
| Food Stores | 7,718,657 | 7,417,484 | -3.90% | 12.70% | |
| Eating Places | 7,042,685 | 6,800,480 | -3.44% | 11.64% | |
| Apparel Stores | 2,095,080 | 1,911,195 | -8.78% | 3.27% | |
| Home Furnishings | 2,253,076 | 2,160,116 | -4.13% | 3.70% | |
| General Retail | 12,646,322 | 10,897,616 | -13.83% | 18.65% | |
| Transportation/Utilities | 6,010,816 | 4,860,394 | -19.14% | 8.32% | |
| Automotive Trade | 5,218,115 | 5,043,894 | -3.34% | 8.63% | |
| Building Material-Retail | 1,567,145 | 1,482,767 | -5.38% | 2.54% | |
| Construction Use Tax | 2,715,155 | 3,643,826 | 34.20% | 6.24% | |
| Construction Sales Tax | 258,655 | 253,007 | -2.18% | 0.43% | |
| Consumer Electronics | 1,347,789 | 1,159,766 | -13.95% | 1.99% | |
| Computer Related Business Sector | 6,217,786 | 4,406,399 | -29.13% | 7.54% | |
| All Other | 10,238,807 | 8,565,351 | -16.34% | 14.66% | |
| Refunds | -151,948 | -185,602 | 22.15% | -0.32% | |
| Total Sales and Use Tax | 65,178,141 | 58,416,694 | -10.37% | 100.00% | |

| | Ċ | al | | |
|---|------------|------------|----------|------------|
| Total Net Sales/Use Tax Receipts by Geographic Area | 2001 | 2002 | % Change | % of Total |
| North Broadway | 791,342 | 847,435 | 7.09% | 1.45% |
| Downtown (former CAGID) | 3,821,470 | 4,008,214 | 4.89% | 6.86% |
| Downtown Extension | 471,611 | 391,197 | -17.05% | 0.67% |
| UHGID (the "hill") | 771,943 | 791,559 | 2.54% | 1.36% |
| East Downtown | 497,339 | 483,990 | -2.68% | 0.83% |
| N. 28th St. Commercial | 3,993,682 | 3,697,768 | -7.41% | 6.33% |
| N. Broadway Annex | 117,965 | 121,107 | 2.66% | 0.21% |
| University of Colorado | 694,691 | 1,798,765 | 158.93% | 3.08% |
| Basemar | 1,023,253 | 1,017,301 | -0.58% | 1.74% |
| BURA (w/o xrds) | 12,428,183 | 12,335,343 | -0.75% | 21.12% |
| Crossroads | 1,581,703 | 1,014,611 | -35.85% | 1.74% |
| Table Mesa | 1,583,127 | 1,428,414 | -9.77% | 2.45% |
| The Meadows | 866,543 | 877,139 | 1.22% | 1.50% |
| All Other Boulder | 3,614,364 | 3,189,408 | -11.76% | 5.46% |
| Boulder County | 1,721,380 | 709,559 | -58.78% | 1.21% |
| Metro Denver | 2,805,409 | 2,594,615 | -7.51% | 4.44% |
| Colorado All Other | 234,407 | 120,270 | -48.69% | 0.21% |
| Out of State | 7,245,510 | 5,815,017 | -19.74% | 9.95% |
| Airport | 15,624 | 27,338 | 74.98% | 0.05% |
| Gunbarrel Industrial | 4,405,908 | 2,841,571 | -35.51% | 4.86% |
| Gunbarrel Commercial | 778,995 | 686,195 | -11.91% | 1.17% |
| Pearl Street Mall | 2,083,859 | 1,861,843 | -10.65% | 3.19% |
| Boulder Industrial | 6,263,120 | 5,922,505 | -5.44% | 10.14% |
| Unlicensed Receipts | 888,840 | 331,893 | -62.66% | 0.57% |
| County Clerk | 1,980,165 | 1,867,057 | -5.71% | 3.20% |
| Public Utilities | 4,649,656 | 3,822,182 | -17.80% | 6.54% |
| Refunds | -151,948 | -185,602 | 22.15% | -0.32% |
| Total Sales and Use Tax | 65,178,141 | 58,416,694 | -10.37% | 100.00% |

| | October YTD Actual | | | | | | | |
|------------------------------|--------------------|-----------|----------|--|--|--|--|--|
| Miscellaneous Tax Statistics | 2001 | 2002 | % Change | | | | | |
| Total Food Service Tax | 326,183 | 318,575 | -2.33% | | | | | |
| BURA Area Food Service Tax | 75,144 | 70,813 | -5.76% | | | | | |
| Accommodations Tax | 2,270,054 | 2,129,787 | -6.18% | | | | | |
| Admissions Tax | 315,453 | 323,077 | 2.42% | | | | | |
| License Fees | 22,425 | 22,900 | 2.12% | | | | | |

| TOTAL CITY CALES AND LISE T | AV 00115 | STICNE | I | | - | | - | | | | | | | | |
|---------------------------------------|--------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|--------------------------|-----------------|
| TOTAL CITY SALES AND USE T | | | | | | | | | | | | | | | |
| REVENUE CATEGORY | YEAR | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC | TOTAL | %CHG |
| RETAIL SALES TAX | 1994 | 2,899,080 | 3,426,372 | 3,704,676 | 3,119,726 | 3,220,459 | 3,929,526 | 4,206,102 | 4,061,192 | 3,988,229 | 3,496,570 | 3,348,971 | 5,522,692 | 44,923,595 | 14.74% |
| Data Cha 2 969/ > 2 119/ | 1995 1996 | 3,112,576 3,687,064 | 3,118,401 3,534,942 | 4,201,918 4,630,724 | 3,233,847 3,960,402 | 3,393,302 3,836,061 | 4,337,509 4,766,298 | 3,228,000 3,960,040 | 3,715,299 4,133,563 | 4,478,000 5,263,630 | 3,588,588 4,021,170 | 3,550,979 3,873,452 | 5,268,734 6,017,666 | 45,227,153 51,685,013 | 0.68% 5.09% |
| Rate Chg 2.86% > 3.11% | 1996 | 4,021,198 | 3,490,839 | 4,549,082 | 4,104,956 | 4,029,425 | 4,766,298 | 4,211,869 | 4,360,040 | 5,248,687 | 4,021,170 | 4,249,487 | 6,502,388 | 53,767,930 | 4.03% |
| Rate Chg 3.11% > 3.26% | 1997 | 4,021,198 | | 5,055,342 | 4,104,936 | 4,514,657 | 5,480,117 | 4,346,353 | 4,761,185 | 5,616,609 | 4,032,023 | 4,826,835 | | 57,899,464 | 2.73% |
| Rate 3.26% | 1999 | 4,113,142 | 4,712,965 | 5,493,583 | 4,694,105 | 5,235,792 | 6,110,357 | 4,886,459 | 5,039,548 | | 4,909,120 | 5,164,464 | 7,732,320 | 64,446,345 | 11.31% |
| Rate 3.20% | 2000 | 4,450,553 | 5,116,135 | 6,066,890 | 4,726,230 | 4,847,958 | 6,373,594 | 4,860,439 | 5,039,546 | 6,125,483 6,856,217 | 5,225,099 | 4,858,152 | | 66,696,710 | 3.49% |
| | 2000 | 4,957,524 | 4,489,252 | 6,247,377 | 4,635,634 | 4,824,201 | 6,190,040 | 4,463,685 | 4,840,590 | 5,888,513 | 4,792,076 | 4,518,650 | | 62,669,849 | -6.04% |
| | 2002 | 4,538,744 | 3,903,954 | 4,958,202 | 4,544,590 | 4,682,370 | 5,663,454 | 4,381,120 | 4,725,305 | 5,570,049 | 4,168,969 | 4,010,000 | 0,022,007 | 47,136,757 | 0.0470 |
| Change from prior year (Month) | 2002 | -8.45% | -13.04% | -20.64% | -1.96% | -2.94% | -8.51% | -1.85% | -2.38% | -5.41% | -13.00% | -100.00% | -100.00% | 47,130,737 | |
| Change from prior year (YTD) | | -8.45% | -10.63% | -14.61% | -11.73% | -10.04% | -9.74% | -8.76% | -8.00% | -7.67% | -8.17% | -15.60% | -24.79% | | |
| enange nem pher year (1.12) | | 0.1070 | 10.00% | | 111.7070 | 10.0170 | 0.7 170 | 0.1 0 70 | 0.0070 | 7.0770 | 0.1170 | 10.0070 | 21.7070 | | ., |
| CONSUMER USE TAX | 1994 | 304,090 | 304,029 | 570,402 | 304,053 | 260,271 | 1,017,758 | 445,640 | 480,664 | 515,000 | 566,103 | 459,870 | 715,430 | 5,943,310 | 2.14% |
| CONCOMEN COL TAX | 1995 | 345,124 | 426,090 | 726,612 | 473,103 | 552,789 | 2,022,038 | 776,477 | 562,181 | 660,456 | 755,310 | 659,440 | | 8,929,419 | 50.24% |
| Rate Chg 2.86% > 3.11% | 1996 | 486,245 | 549,494 | 708,784 | 593,865 | 864,987 | 802,344 | 517,124 | 570,263 | 741,822 | 677,490 | 617,010 | 1,111,226 | 8,240,654 | -15.13% |
| | 1997 | 548,917 | 494,254 | 703,565 | 661,481 | 469,656 | 1,045,788 | 754,834 | 659,312 | 876,052 | 698,353 | 557,147 | 1,011,347 | 8,480,706 | 2.91% |
| Rate Chg 3.11% > 3.26% | 1998 | 737,551 | 521,621 | 1,080,009 | 908,628 | 667,896 | 781,751 | 698,070 | 761,515 | 838,403 | 616,703 | 722,449 | | 9,632,221 | 8.35% |
| Rate 3.26% | 1999 | 686,623 | 718,812 | 879,496 | 585,863 | 688,465 | 914,066 | 969,355 | 867,692 | 1,086,901 | 686,512 | 572,380 | 1,476,445 | 10,132,610 | 5.19% |
| | 2000 | 699,142 | | 988,545 | 809,722 | 713,927 | 1,054,603 | 787,906 | 946,277 | 1,295,039 | 697,305 | 900,937 | 1,420,215 | 11,098,124 | 9.53% |
| | 2001 | 1,165,937 | 899,129 | 1,771,836 | 908,629 | 889,191 | 1,427,618 | 1,011,687 | 975,272 | 955,683 | 1,415,169 | 748,748 | | 13,259,454 | 19.47% |
| | 2002 | 716,462 | 565,976 | 1,293,800 | 783,956 | 497,237 | 1,091,779 | 808,999 | 671,088 | 648,455 | 767,543 | 0,, 40 | .,,., | 7,845,295 | . 5 70 |
| Change from prior year (Month) | | -38.55% | -37.05% | -26.98% | -13.72% | -44.08% | -23.52% | -20.03% | -31.19% | -32.15% | -45.76% | -100.00% | -100.00% | .,5.10,200 | |
| Change from prior year (YTD) | | -38.55% | -37.90% | -32.86% | -29.19% | -31.54% | -29.92% | -28.68% | -28.95% | -29.26% | -31.30% | -35.53% | -40.83% | | |
| | | | | | | | | | | | | | | | |
| CONSTRUCTION USE TAX | 1994 | 201,641 | 138,239 | 121,151 | 120,477 | 145,523 | 151,532 | 137,707 | 115,281 | 129,513 | 115,919 | 92,988 | 234,322 | 1,704,293 | -3.64% |
| | 1995 | 95,752 | 114,528 | 171,448 | 146,975 | 124,165 | 131,512 | 181,599 | 385,539 | 113,800 | 110,505 | 57,246 | 103,600 | 1,736,669 | 1.90% |
| Rate Chg 2.86% > 3.11% | 1996 | 190,399 | 84,748 | 139,767 | 103,638 | 174,901 | 131,546 | 184,818 | 135,581 | 293,268 | 295,967 | 101,310 | 225,212 | 2,061,155 | 9.14% |
| | 1997 | 160,391 | 138,436 | 185,276 | 162,077 | 222,809 | 172,251 | 194,632 | 203,275 | 199,533 | 129,502 | 195,462 | 179,443 | 2,143,087 | 3.98% |
| Rate Chg 3.11% > 3.26% | 1998 | 128,710 | 206,650 | 230,126 | 267,975 | 179,780 | 213,787 | 190,570 | 262,748 | 178,061 | 280,231 | 192,695 | 242,169 | 2,573,501 | 14.56% |
| Rate 3.26% | 1999 | 154,009 | 171,704 | 223,837 | 213,553 | 240,980 | 315,896 | 170,109 | 216,111 | 419,966 | 136,124 | 158,510 | 144,611 | 2,565,410 | -0.31% |
| | 2000 | 239,212 | 476,528 | 168,469 | 364,250 | 355,225 | 140,920 | 388,110 | 253,944 | 229,070 | 259,312 | 173,901 | 249,744 | 3,298,682 | 28.58% |
| | 2001 | 191,496 | 331,376 | 172,691 | 171,147 | 198,124 | 187,243 | 227,009 | 311,433 | 471,446 | 319,083 | 194,510 | 166,293 | 2,941,850 | -10.82% |
| | 2002 | 214,010 | 565,519 | 282,392 | 442,587 | 215,384 | 1,181,606 | 195,374 | 197,745 | 158,413 | 167,213 | | | 3,620,244 | |
| Change from prior year (Month) | | 11.76% | 70.66% | 63.52% | 158.60% | 8.71% | 531.06% | -13.94% | -36.50% | -66.40% | -47.60% | -100.00% | -100.00% | | |
| Change from prior year (YTD) | | 11.76% | 49.09% | 52.67% | 73.59% | 61.52% | 131.73% | 109.38% | 84.00% | 52.66% | 40.26% | 30.43% | 23.06% | | |
| | | | | | | | | | | | | | | | |
| TOTAL FOR MONTH & CHANGE | 3 | 7 | i | | 0.544.050 | 0.000.050 | E 000 040 | 4 700 440 | 4.057.407 | 4 000 740 | 4 470 500 | 0.004.000 | 0.470.444 | 50 574 400 | 40.400/ |
| | 1994 | 3,404,811 | 3,868,640 | 4,396,229 | 3,544,256 | 3,626,253 | 5,098,816 | 4,789,449 | 4,657,137 | 4,632,742 | 4,178,592 | 3,901,829 | 6,472,444 | 52,571,198 | 12.48% |
| Deta 2.000/ > 2.440/ | 1995 | 3,553,452 | 3,659,019 | 5,099,978 | 3,853,925 | 4,070,256 | 6,491,059 | 4,186,076 | 4,663,019 | 5,252,256 | 4,454,403 | 4,267,665 | | 55,893,241 | 6.32% |
| Rate 2.86% > 3.11% | 1996 | 4,363,708 | 4,169,184 | 5,479,275 | 4,657,905 | 4,875,949 | 5,700,188 | 4,661,982 | 4,839,407 | 6,298,720 | 4,994,627 | 4,591,772 | | 61,986,822 | 1.99% |
| Pato 3 119/>3 269/ | 1997 1998 | 4,730,506 | 4,123,529 | 5,437,923 | 4,928,514 | 4,721,890 5,362,333 | 6,165,373 6,475,655 | 5,161,335 5,234,994 | 5,222,627 5,785,448 | 6,324,272 6,633,074 | 4,880,480 4,945,733 | 5,002,095 | | 64,391,722 | 3.88% 3.86% |
| Rate 3.11%>3.26% | 1998 | 4,981,403 5,182,782 | 4,870,405 5,603,481 | 6,365,477 6,596,915 | 5,464,499 5,493,521 | 6,165,236 | 7,340,319 | 6,025,922 | 6,123,351 | 7,632,350 | 4,945,733 5,731,757 | 5,741,979 5,895,354 | 9,353,376 | 70,105,186 77,144,365 | 3.86% 10.04% |
| @Rate 3.26% | 2000 | 5,182,782 | 6,377,170 | 7,223,905 | 5,493,521 | 5,917,110 | 7,569,116 | 6,025,922 | 6,353,423 | 8,380,325 | 6,181,715 | 5,895,354 | 9,750,132 | 81,093,515 | 5.12% |
| | 2000 | 6,314,957 | 5,719,756 | 8,191,903 | 5,900,202 | 5,917,110 | 7,804,901 | 5,702,381 | 6,127,295 | 7,315,641 | 6,526,328 | 5,932,990 | | 78,871,153 | -2.74% |
| | 2001 | 5.469.216 | | 6,534,394 | 5,715,410 | 5,394,991 | 7,804,901 | 5,702,381 | 5.594.139 | 6,376,917 | 5,103,725 | 5,461,909 | | | -2.14% |
| Less refunds & License fee | 1999 | -45,525 | | -102,118 | | -49,329 | -6,267 | -4,634 | -3,757 | -7,500 | -2,150 | -51,252 | | -330,273 | |
| Less refunds only | 2000 | -45,525 | | -102,116 | -24,636 | -49,329 | -17,767 | -42,201 | -3,757 | -3,824 | -5,970 | -177,481 | | -295,999 | |
| Less refunds only | 2000 | -2,981 | -78,930 | -20,474 | -27,860 | -1,076 | -447 | -3,486 | -8,226 | -3,279 | -5,182 | -177,401 | | -157,780 | |
| 200 Totalian Olliy | 2001 | -1,154 | | -13,136 | -27,000 | -3,239 | -13,993 | -5,460 | -10,222 | -121,204 | -21,896 | | -5,009 | -185,602 | |
| Adjusted total | 1998 | 11,296,359 | | 6,354,631 | 5,451,853 | 5,252,397 | 6,420,446 | 5,214,661 | 5,783,673 | 6,483,640 | 4,941,969 | 5,624,035 | 8,223,372 | 75,912,017 | |
| " | 1999 | 5,137,257 | 5,573,370 | 6,494,797 | 5,468,665 | 6,115,907 | 7,334,053 | 6,021,289 | 6,119,595 | | 5,729,607 | 5,844,102 | | 76,814,092 | 1.19% |
| · · · · · · · · · · · · · · · · · · · | 2000 | 5,387,110 | | 7,209,274 | 5,878,770 | 5,917,110 | 7,551,349 | 6,076,321 | 6,353,231 | 8,376,501 | 6,175,745 | 5,755,509 | | 80,797,517 | 5.19% |
| | 2000 | 6,311,976 | | 8,171,429 | 5,687,550 | 5,910,439 | 7,804,454 | 5,698,895 | 6,119,069 | 7,312,362 | 6,521,146 | 5,461,909 | | 78,713,373 | -2.58% |
| | 2001 | 5,468,062 | | 6,521,258 | 5,771,133 | 5,391,752 | 7,922,846 | 5,384,967 | 5,583,917 | 6,255,713 | 5,081,828 | 0,401,909 | 0,073,317 | 58,416,694 | 2.50 /0 |
| % Change (month) | _502 | -13.37% | | -20.19% | 1.47% | -8.78% | 1.52% | -5.51% | -8.75% | -14.45% | -22.07% | -100.00% | -100.00% | 33, 710,004 | |
| % Change (YTD) | | -13.37% | -12.13% | -15.40% | -11.69% | -11.14% | -8.64% | -8.25% | -8.31% | -9.07% | -10.37% | -17.30% | -25.79% | | |
| | | 10.0.70 | .20,0 | . 5. 15 /0 | . 1.00 /0 | , 0 | 3.5 . 70 | 3.20,0 | 5.5.70 | 3.3.70 | . 5.5. 70 | 71.0070 | _5.7570 | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | - | | | | | | | | |

| Sales & Use Tax Revenue by | Geograph | ic Area | | | | | | | | | | | | | |
|--|--------------|--|-------------------|------------|--|-----------|-----------|------------------|---|-----------|------------|-----------|---------------------|------------|---|
| Area | Year | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total | %Change |
| BURA w/XRDS | 1995 | 949,754 | 948,953 | 1,113,009 | 1,030,454 | 1,066,029 | 1,227,888 | 1,061,950 | 1,230,538 | 1,305,572 | 1,187,604 | 1,257,718 | 1,951,530 | 14,330,999 | 4.07% |
| GEO 10 w/11 | 1996 | 1,181,131 | 1,134,224 | 1,326,598 | 1,200,956 | 1,306,179 | 1,383,216 | 1,237,236 | 1,353,044 | 1,428,586 | 1,258,620 | 1,274,345 | 2,191,077 | 16,275,212 | 13.57% |
| | 1997 | 1,156,274 | 1,131,902 | 1,294,658 | 1,231,021 | 1,214,174 | 1,557,567 | 1,254,500 | 1,405,286 | 1,483,154 | 1,302,088 | 1,397,220 | 2,104,361 | 16,532,205 | 1.58% |
| | 1998 | 1,215,420 | 1,257,664 | 1,515,888 | | 1,401,933 | 1,499,131 | 1,384,527 | 1,533,499 | 1,624,802 | 1,327,344 | 1,596,561 | 2,350,220 | 18,069,443 | 9.30% |
| | 1999 | 1,311,472 | 1,482,196 | 1,584,004 | 1,372,446 | 1,654,872 | 1,679,044 | 1,514,815 | 1,640,758 | 1,712,453 | 1,559,109 | 1,627,381 | 2,544,103 | 19,682,652 | 8.93% |
| | 2000 | 1,455,110 | | 1,671,638 | 1,475,824 | 1,504,878 | 1,711,382 | 1,523,878 | 1,570,948 | 1,701,246 | 1,489,380 | 1,492,678 | 2,388,311 | 19,484,509 | -1.01% |
| | 2001 | 1,329,571 | 1,327,360 | 1,537,786 | 1,323,442 | 1,438,423 | 1,484,451 | 1,265,185 | 1,423,177 | 1,469,611 | 1,410,880 | 1,391,257 | 2,040,862 | 17,442,005 | } |
| | 2002 | 1,269,971 | 1,190,005 | 1,317,303 | 1,463,015 | | 1,397,764 | | 1,355,399 | 1,377,342 | 1,261,131 | | | 13,349,954 | · |
| Chg from prior yr (month) | | -4.48% | -10.35% | -14.34% | 10.55% | 1.92% | -5.84% | -1.05% | -4.76% | -6.28% | -10.61% | -100.00% | -100.00% | ,,,,,,, | |
| Chg from prior yr (year) | | -4.48% | -7.41% | -9.95% | -5.04% | -3.60% | -3.99% | -3.61% | -3.76% | -4.05% | -4.71% | -13.32% | -23.46% | | |
| Downtown Area | 1995 | 217,584 | | 326,185 | 257,633 | 319,559 | 333,377 | 298,045 | 295,027 | 320,850 | 265,636 | 237,786 | 397,160 | 3,490,735 | 9.78% |
| GEO 22 (fmr CAGID) | 1996 | 247,860 | 247,492 | 339,280 | 269,390 | 295,516 | 350,846 | 312,067 | 314,479 | 390,526 | 291,778 | 274,103 | 426,162 | 3,759,499 | ţ |
| OLO ZZ (IIIII OAOID) | 1997 | 243,200 | · | 362,118 | 275,560 | 300,720 | 356,372 | 309,322 | 340,214 | 479,992 | 306,495 | 302,513 | 422,591 | 3,945,178 | (ver |
| | 1998 | 258,915 | | 338,786 | 316,831 | 359,266 | 323,804 | 340,568 | 395,237 | 367,534 | 345,701 | 401,998 | 444,557 | 4,163,302 | ţ |
| | · | ······································ | · | | ······································ | | | | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | | 354,409 | | | | \$ |
| | 1999 2000 | 277,120 | | 364,321 | 321,645 | 411,722 | 414,073 | 379,572 | 374,938 | 424,501 | | 358,335 | 578,914 | 4,568,398 | |
| | | 312,314 | | 399,289 | 359,600 | 384,974 | 463,454 | 373,697 | 360,906 | 480,383 | 401,873 | 314,026 | 626,922 | 4,917,781 | 7.65% |
| | 2001 | 328,098 | | 433,470 | 324,902 | 295,414 | 450,214 | 360,737 | 377,434 | 429,640 | 441,350 | 367,550 | 466,660 | 4,655,679 | <u> </u> |
| Oberfree discount (1997) | 2002 | 340,356 | | 393,518 | 465,479 | 422,975 | 537,489 | 359,308 | 388,917 | 416,692 | 380,881 | 400.0001 | 400.000 | 4,008,214 | |
| Chg from prior yr (month) | | 3.74% | -20.41% | -9.22% | 43.27% | 43.18% | 19.39% | -0.40% | 3.04% | -3.01% | -13.70% | -100.00% | -100.00% | | |
| Chg from prior yr (year) | | 3.74% | -9.23% | -9.22% | 2.40% | 9.24% | 11.31% | 9.66% | 8.82% | 7.31% | 4.89% | -4.32% | -13.91% | | |
| Pearl St Mall | 1995 | 95,181 | 94,661 | 121,710 | 124,104 | 119,330 | 157,353 | 164,596 | 161,583 | 148,050 | 126,511 | 115,614 | 232,720 | 1,661,412 | <u> </u> |
| GEO 26 | 1996 | 101,169 | | 140,981 | 128,109 | 165,400 | 203,498 | 172,394 | 186,350 | 177,326 | 150,855 | 133,992 | 236,294 | 1,907,022 | Ş |
| | 1997 | 109,897 | 138,883 | 165,366 | 139,504 | 167,841 | 212,273 | 190,516 | 176,073 | 172,914 | 170,460 | 148,732 | 245,629 | 2,038,088 | (|
| | 1998 | 108,966 | 136,749 | 176,270 | 151,553 | 169,661 | 417,564 | 176,816 | 210,299 | 200,303 | 143,858 | 194,114 | 306,987 | 2,393,141 | 17.42% |
| | 1999 | 140,629 | 141,582 | 243,455 | 149,430 | 198,410 | 270,060 | 206,311 | 193,227 | 258,208 | 203,818 | 184,809 | 340,674 | 2,530,613 | 5.74% |
| | 2000 | 170,546 | 172,745 | 217,576 | 203,633 | 193,146 | 308,381 | 236,957 | 231,205 | 243,501 | 209,456 | 169,159 | 374,931 | 2,731,237 | 7.93% |
| | 2001 | 150,110 | 149,897 | 314,090 | 166,718 | 189,596 | 280,507 | 214,250 | 213,434 | 236,077 | 169,179 | 159,098 | 283,240 | 2,526,197 | -7.51% |
| | 2002 | 136,601 | 128,386 | 199,375 | 191,732 | 185,145 | 267,537 | 191,226 | 212,196 | 197,323 | 152,320 | | | 1,861,843 | |
| Chg from prior yr (month) | | -9.00% | -14.35% | -36.52% | 15.00% | -2.35% | -4.62% | -10.75% | -0.58% | -16.42% | -9.97% | -100.00% | -100.00% | | |
| Chg from prior yr (year) | | -9.00% | -11.67% | -24.38% | -15.97% | -13.31% | -11.36% | -11.27% | -9.91% | -10.71% | -10.65% | -16.99% | -26.30% | | |
| Downtown w/Mall | 1995 | 312,765 | 316,554 | 447,895 | 381,737 | 438,889 | 490,730 | 462,641 | 456,610 | 468,900 | 392,147 | 353,400 | 629,880 | 5,152,147 | 6.90% |
| Sub-total 22 &26 | 1996 | 349,029 | 358,145 | 480,261 | 397,499 | 460,916 | 554,344 | 484,461 | 500,830 | 567,853 | 442,633 | 408,095 | 662,456 | 5,852,200 | 13.59% |
| | 1997 | 353,098 | 384,965 | 527,484 | 415,064 | 468,561 | 568,645 | 499,839 | 516,287 | 652,905 | 476,955 | 451,245 | 668,220 | 5,983,266 | 2.24% |
| | 1998 | 367,881 | 406,855 | 515,056 | 468,384 | 528,927 | 741,368 | 517,383 | 605,536 | 567,838 | 489,559 | 596,112 | 751,544 | 6,556,443 | 9.58% |
| | 1999 | 417,748 | 450,430 | 607,776 | 471,076 | 610,133 | 684,132 | 585,884 | 568,165 | 682,710 | 558,227 | 543,144 | 919,587 | 7,099,011 | 8.28% |
| | 2000 | 482,860 | 613,087 | 616,865 | 563,233 | 578,120 | 771,835 | 610,653 | 592,111 | 723,885 | 611,329 | 483,186 | 1,001,853 | 7,649,018 | 7.75% |
| | 2001 | 478,208 | 530,108 | 747,561 | 491,620 | 485,010 | 730,721 | 574,987 | 590,868 | 665,717 | 610,528 | 526,648 | 749,899 | 7,181,876 | -6.11% |
| | 2002 | 476,958 | | 592,893 | 657,211 | 608,120 | 805,027 | 550,534 | 601,114 | 614,015 | 533,201 | 0 | | 5,870,058 | |
| Chg from prior yr (month) | 1 | -0.26% | -18.70% | -20.69% | 33.68% | 25.38% | 10.17% | -4.25% | 1.73% | -7.77% | -12.67% | -100.00% | -100.00% | | *************************************** |
| Chg from prior yr (year) | | -0.26% | -9.95% | -14.52% | -3.98% | 1.23% | 3.12% | 2.07% | 2.03% | 0.79% | -0.60% | -8.74% | -18.27% | | |
| BURA&Downtown | 1995 | 1,262,519 | | 1,560,904 | 1,412,191 | 1,504,918 | 1,718,618 | | 1,687,148 | 1,774,472 | 1,579,751 | 1,611,118 | | 19,483,146 | 4.81% |
| Sub-total 22/26/10/11 | 1996 | 1,530,160 | | 1,806,859 | 1,598,455 | 1,767,095 | 1,937,560 | | 1,853,874 | 1,996,439 | 1,701,252 | 1,682,440 | 2,853,533 | 22,127,412 | |
| | 1997 | 1,509,371 | 1,516,867 | 1,822,143 | 1,646,085 | 1,682,734 | 2,126,212 | | 1,921,573 | 2,136,060 | 1,779,042 | 1,848,465 | 2,772,581 | 22,515,471 | 1.75% |
| | 1998 | 1,583,301 | 1,664,519 | 2,030,944 | 1,830,838 | 1,930,860 | 2,240,500 | | 2,139,035 | 2,192,640 | 1,816,903 | 2,192,672 | | 24,625,886 | } |
| | 1999 | 1,729,220 | | 2,191,780 | 1,843,522 | 2,265,004 | 2,363,176 | ······· | 2,208,922 | 2,192,040 | 2,117,336 | 2,170,525 | | | (|
| | 2000 | 1,729,220 | | 2,191,780 | | 2,203,004 | 2,483,217 | | 2,163,060 | 2,425,130 | 2,117,330 | 1,975,864 | 3,390,164 | | ļ |
| | 2000 | 1,807,779 | | 2,285,347 | 1,815,063 | 1,923,433 | 2,465,217 | | 2,103,000 | 2,135,327 | 2,021,408 | 1,917,905 | | | <u> </u> |
| | 2001 | 1,746,929 | | 1,910,196 | ······································ | | 2,213,172 | | 1,956,513 | 1,991,357 | 1,794,332 | 0 | 2,790,762 | 19,220,012 | |
| Cha from prior vr (month) | 2002 | -3.37% | -12.73% | -16.42% | 16.81% | 7.84% | -0.56% | -2.05% | -2.86% | -6.74% | -11.23% | -100.00% | -100.00% | 19,220,012 | |
| Chg from prior yr (month) Chg from prior yr (year) | | -3.37% -3.37% | -12.73% -8.11% | -10.42% | -4.73% | -2.23% | -1.92% | -2.05% -1.94% | -2.86% | -6.74% | -11.23% | -100.00% | -100.00% -21.95% | | |
| | | | | | | | | | | | | | | | |
| Area | Year | Jan 04.000 | Feb | Mar 75 604 | Apr 64.007 | May | Jun | Jul 64 193 | Aug | Sep | Oct 97 044 | Nov | Dec 101 020 | Total | 7.500/ |
| UHGID | 1995 | 91,928 | | 75,604 | 64,007 | 57,604 | 58,608 | 64,183 | 77,449 | 116,650 | 87,941 | 50,616 | | | \$ <u>-</u> |
| GEO 04 | 1996 | 84,972 | · | 81,875 | 59,120 | 62,290 | 79,113 | 64,358 | 87,200 | 125,795 | 66,657 | 58,421 | 78,209 | 929,227 | \$ |
| | 1997 | 86,390 | | 67,180 | 65,490 | 60,568 | 65,081 | 62,703 | 62,268 | 133,603 | 64,882 | 53,008 | 70,771 | 851,971 | } |
| | 1998 | 63,419 | | 68,589 | 67,326 | 60,062 | 65,784 | 55,580 | 105,311 | 86,072 | 72,057 | 56,285 | | 870,421 | 2.17% |
| | 1999 | 92,636 | | 61,990 | 56,385 | 66,461 | 75,023 | 60,047 | 107,991 | 89,747 | 62,713 | 62,837 | 77,412 | 874,372 | |
| | 2000 | 82,499 | | 66,597 | 60,797 | 71,308 | 81,383 | 59,991 | 88,155 | 140,290 | 68,069 | 57,951 | 67,997 | 961,208 | } |
| | 2001 | 84,134 | | 65,440 | 60,960 | 61,781 | 92,797 | 61,382 | 88,144 | 124,040 | 68,117 | 61,387 | 87,147 | 920,477 | \ |
| | 2002 | 99,901 | 58,310 | 70,342 | 67,541 | 59,055 | 77,670 | 63,583 | 88,336 | 132,887 | 73,933 | | | 791,559 | |
| | 1 | 18.74% | -10.50% | 7.49% | 10.80% | -4.41% | -16.30% | 3.59% | 0.22% | 7.13% | 8.54% | -100.00% | -100.00% | | |
| Chg from prior yr (month) Chg from prior yr (year) | | 18.74% | | 6.44% | 7.40% | 5.24% | 0.60% | 0.97% | 0.85% | 1.96% | 2.54% | -5.01% | -14.01% | | <u> </u> |

COMPARISON OF YEAR-TO-DATE ACTUAL REVENUE FOR THE YEAR 2002 TO COMPARABLE PERIOD IN 2001

USE TAX BY CATEGORY

SALES TAX BY CATEGORY

| | DI ILLO | TAX BY CAT | 200111 | | | |
|---------------------|---------------------|--------------------|--------------------------------|----------------------|----------------------|-------------------|
| | October YTD |) Actual | | | October YTD | |
| 2001 | 2002 | | Standard Industrial Code | 2001 | 2002 | Incr/(Decr) |
| 54,057 | 89,348 | 65.29% | Food Stores | 7,664,600 | 7,328,136 | -4.39% |
| 234,977 | 181,092 | -22.93% | Eating Places | 6,807,709 | 6,619,388 | -2.77% |
| 9,352 | 9,440 | 0.95% | Apparel Stores | 2,085,728 | 1,901,754 | -8.82% |
| 8,979 | 9,063 | 0.93% | Home Furnishings | 2,244,097 | 2,151,053 | -4.15% |
| 978,597 | 538,333 | -44.99% | General Retail | 11,667,726 | 10,359,283 | -11.21% |
| 554,755 | 195,992 | -64.67% | Transportation/Utilities | 5,456,061 | 4,664,402 | -14.51% |
| 2,003,129 | 1,880,994 | -6.10% | Automotive Trade | 3,214,986 | 3,162,900 | -1.62% |
| 13,554 | 9,300 | -31.38% | Building Material-Retail | 1,553,591 | 1,473,467 | -5.16% |
| 2,715,155 | 3,643,826 | 34.20% | Construction Use Tax | 0 | 0 | na |
| 0 | 0 | na | Construction Sales Tax | 258,655 | 253,007 | -2.18% |
| -47,070 | 72,298 | -253.60% | | 1,394,859 | 1,087,469 | -22.04% |
| 3,291,753 | 1,784,934 | -45.78% | - | 2,926,033 | 2,621,465 | -10.41% |
| 4,183,960 | 3,050,918 | -27.08% | | 6,054,847 | 5,514,433 | -8.93% |
| 14,001,197 | 11,465,539 | -18.11% | Total Sales and Use Tax | 51,328,891 | 47,136,757 | -8.17% |
| | X BY CATE | | | SALES | TAX BY CAT | |
| | October YTD | | | | October YTD | |
| 2001 | 2002 | Incr/(Decr) | Geographic Code | 2001 | | Incr/(Decr) |
| 58,930 | 134,558 | 128.33% | North Broadway | 732,412 | 712,877 | -2.67% |
| 309,671 | 471,277 | 52.19% | | 3,511,798 | 3,536,937 | 0.72% |
| 42,631 | 9,072 | -78.72% | | 428,981 | 382,125 | -10.92% |
| 7,798 | 15,726 | 101.67% | ` / | 764,145 | 775,833 | 1.53% |
| 95,846 | 48,895 | -48.99% | | 401,493 | 435,095 | 8.37% |
| 126,988 | 154,152 | 21.39% | | 3,866,694 | 3,543,616 | -8.36% |
| 2,206 | 1,497 | -32.12% | - | 115,759 | 119,609 | 3.33% |
| 148,566 | 1,209,672 | 714.23% | • | 546,125 | 589,093 | 7.87% |
| 39,749 | 9,379 | -76.41% | | 983,504 | 1,007,922 | 2.48% |
| 317,698 | 396,694 | 24.87% | | 12,110,485 | 11,938,649 | -1.42% |
| 16,489 | 10,208 | -38.09% | | 1,565,214 | 1,004,404 | -35.83% |
| 2,821 | 8,269 57,330 | 193.09% 118.80% | | 1,580,305 840,341 | 1,420,146 | -10.13% -2.44% |
| 26,202 1,888,072 | 57,330 1,398,549 | -25.93% | | 1,726,292 | 819,809 1,790,859 | 3.74% |
| | | -23.93% -71.12% | Boulder County | 1,726,292 | 544,848 | -52.66% |
| 570,408 129,805 | 164,711 168,337 | -/1.12% 29.68% | _ | 2,675,604 | 2,426,278 | -9.32% |
| 26,820 | 6,479 | -75.84% | | 2,073,004 | 113,791 | -9.32% -45.18% |
| 495,958 | 145,171 | -70.73% | | 6,749,552 | 5,669,846 | -16.00% |
| 2,628 | 12,130 | 361.58% | | 12,996 | 15,207 | 17.02% |
| 3,740,327 | 2,114,350 | -43.47% | - | 665,582 | 727,221 | 9.26% |
| 1,288 | 21,171 | 1543.30% | | 777,707 | 665,024 | -14.49% |
| 232,812 | 152,647 | -34.43% | | 1,851,047 | 1,709,197 | -7.66% |
| 2,720,230 | 2,620,375 | -3.67% | | 3,542,890 | 3,302,130 | -6.80% |
| 553,108 | 121,972 | -77.95% | | 335,732 | 209,921 | -37.47% |
| 1,980,165 | 1,867,057 | -5.71% | • | 0 | 0 | - |
| 463,981 | 145,862 | -68.56% | | 4,185,675 | 3,676,320 | -12.17% |
| 14,001,197 | 11,465,539 | -18.11% | Total Sales and Use Tax | 51,328,891 | 47,136,757 | -8.17% |